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**March 18, 2025**

This Brochure provides information about the qualifications and business practices of Joseph Hopkins & Associates, LLC, DBA Mission Retirement ("Mission Retirement", "us", "we", "our"). If you have any questions about the contents of this Brochure, please contact us at (832) 559-8777 or via email at [info@missionretirement.com](mailto:info@missionretirement.com). The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission ("SEC") or by any state securities authority.

Additional information about Mission Retirement is also available via the SEC's website [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can search this site by using a unique identifying number, known as a CRD number. The CRD number for Mission Retirement is 315964. The SEC's web site also provides information about any persons affiliated with Mission Retirement who are registered, or are required to be registered, as Investment Adviser Representatives of Mission Retirement.

Mission Retirement is a Registered Investment Adviser. Registration of an Investment Adviser does not imply any level of skill or training. The oral and written communications of an Adviser provide you with information that you may use to determine whether to hire or retain them.

## **Item 2    Material Changes**

This section of the Brochure will discuss only the specific material changes that were made to the Brochure and will provide you with a summary of all material changes that have occurred since the last filing of this Brochure.

Since our last annual update in 2024 we have added an account minimum in Item 7.

We will ensure that you receive a summary of any material changes to this and subsequent Brochures within 120 days of the close of our business' fiscal year end which is December 31<sup>st</sup>. We will provide other ongoing disclosure information about material changes as they occur. We will also provide you with information on how to obtain the complete brochure. Currently, our Brochure may be requested at any time, without charge, by contacting Joseph Hopkins at (832) 559-8777.

## Item 3 – Table of Contents

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Item 1	Cover Page.....	1
Item 2	Material Changes .....	2
Item 3	Table of Contents .....	3
Item 4	Advisory Business Introduction .....	4
Item 5	Fees and Compensation .....	5
Item 6	Performance Based Fee and Side by Side Management .....	6
Item 7	Types of Client(s) .....	6
Item 8	Methods of Analysis, Investment Strategies and Risk of Loss .....	6
Item 9	Disciplinary Information .....	10
Item 10	Other Financial Industry Activities and Affiliations.....	11
Item 11	Code of Ethics, Participation or Interest in Client Accounts and Personal Trading .....	11
Item 12	Brokerage Practices .....	13
Item 13	Review of Accounts .....	14
Item 14	Client Referrals and Other Compensation.....	14
Item 15	Custody .....	15
Item 16	Investment Discretion.....	15
Item 17	Voting Client Securities .....	16
Item 18	Financial Information.....	16
Item 19	Requirements for State Registered Advisers .....	16

## Item 4 – Advisory Business Introduction

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### **Our Advisory Business**

Mission Retirement is a registered investment adviser with the State of Texas. Mission Retirement founded in 2010 by Joseph Hopkins and operated under multiple investment advisory firms until ultimately registering on its own as an Investment Adviser with the State of Texas in 2021.

Mission Retirement offers investment advisory services to individuals, businesses, and retirement plans (each referred to as a “Client”). The following paragraphs in Item 4 and Item 5 describe our services and fees. Please refer to the description of each service below to see how we tailor our services to your individual needs and circumstances.

The Mission Retirement serves as a fiduciary to Clients, as defined under applicable laws and regulations. As a fiduciary, we uphold a duty of loyalty, fairness and good faith towards each Client and seeks to mitigate potential conflicts of interest. Our fiduciary commitment is further described in our Code of Ethics. For more information regarding our Code of Ethics, please see Item 11.

### **Services**

Mission Retirement offers asset management services through independent managers, with an emphasis on building portfolios designed to meet the needs of our clients. Our focus is on helping you develop and execute plans that are designed to build and preserve your wealth. We are available during normal business hours either by telephone, fax, email, or in person by appointment to answer your questions.

### ***Independent Managers***

Mission Retirement shall recommend that a Client utilize one or more unaffiliated investment managers or investment platforms (collectively “Independent Managers”) for all or a portion of a Client’s investment portfolio. In such instances, the Client may be required to authorize and enter into an advisory agreement with the Independent Manager[s] that defines the terms in which the Independent Manager[s] will provide investment management and related services. The Advisor may also assist in the development of the initial policy recommendations and managing the ongoing Client relationship. The Advisor will perform initial and ongoing oversight and due diligence over the selected Independent Manager[s] to ensure the Independent Managers’ strategies and target allocations remain aligned with its clients’ investment objectives and overall best interests. The Client, prior to entering into an agreement with unaffiliated investment manager[s] or investment platform[s], will be provided with the Independent Manager's Form ADV 2A (or a brochure that makes the appropriate disclosures). As part of the Advisor’s due diligence efforts, the Advisor will also ensure the Independent Manager is properly registered or notice filed in the state in which the Client resides.

The Client should carefully review the ADV Part 2 disclosure document of the Independent Manager for complete details on the charges and fees you will incur.

## **Wrap Fee**

The Adviser does not sponsor or participate in a third-party sponsored wrap fee program. However, Third Party Independent Managers may participate in wrap fee programs. Please see the ADV of your Independent Manager for additional details regarding the wrap program they may participate in.

## **Assets Under Management**

As of December 31, 2024, we had \$55,500,893 in assets under management. Of those assets, \$55,177,224 was managed on a discretionary basis and \$323,669 was managed on a nondiscretionary basis.

## **Item 5 – Fees and Compensation**

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### **Asset Management Fee Schedule**

Mission Retirement does not impose a minimum account balance for the opening of an account with the Adviser. The fee charged is based upon the amount of money invested. Multiple accounts of immediately related family members, at the same mailing address, may be considered one consolidated account for billing purposes.

Fees are negotiable up to 1.80% of assets under management, annually. These fees include the fees of the Independent Manager, which shall range between 0.30%-0.55%. The brochure of your Independent Manager shall detail the fees you will pay. Fees are charged monthly, in arrears. Payments are due and will be assessed on the first day of each month, based on the average daily balance of the account(s) under management for the preceding month. The Adviser will pro rate for deposits and withdrawals in the account during the billing period.

No increase in the annual fee shall be effective without prior written notification. Mission Retirement believes the advisory fee is reasonable considering the fees charged by other investment advisers offering similar services/programs.

Should a client terminate prior to the end of a quarter, we will make a prorated refund to the client. The refund will be based on the number of days remaining in a quarter starting with the day after termination. The refund will be the balance of the fees collected in advance minus the daily rate, which is calculated by dividing the quarterly AUM fee by the number of days in the termination quarter.

### **Automatic Payment of Fee**

The Client agrees to authorize the Custodian to pay directly to Mission Retirement upon receipt of notice, the Account's investment advisory services fee. Fee withdrawals will occur no more frequently than monthly from the Client's Account, unless specifically instructed otherwise by the Client.

The Custodian will send to the Client a statement, at least quarterly, indicating all amounts disbursed from the Account, including the fee paid directly to Mission Retirement. Mission Retirement's access to the Assets of the Account will be limited to trading and the withdrawals authorized above.

## **Third-party Fees**

The wrap fee program of your third-party manager includes brokerage commissions, transaction fees, and other related costs and expenses.

## **Educational Seminars/Workshops**

Mission Retirement provides periodic educational seminars and workshops to clients and the general public. There are no fees charged for this service.

## **Other Compensation**

Our IARs will receive no additional compensation from any other source.

## **Item 6 – Performance Based Fee and Side by Side Management**

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We do not charge any performance-based fees. These fees are based on a share of capital gains on or capital appreciation of the assets of a client.

## **Item 7 – Types of Client(s)**

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We provide investment advisory services to individuals and high net worth individuals.

We have an account minimum of \$250,000 that we may waive at our discretion depending on client circumstances.

## **Item 8 – Methods of Analysis, Investment Strategies and Risk of Loss**

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### **Methods of Analysis**

We use a third-party manager who implements myriad methodologies and strategies as part of their investment advisory services to you. These may include any, all, or a combination of the following:

#### **Fundamental Analysis**

Fundamental analysis is a technique that attempts to determine a security's value by focusing on the underlying factors that affect a company's actual business and its future prospects. Fundamental analysis is about using real data to evaluate a security's value. It refers to the analysis of the economic well-being of a financial entity as opposed to only its price movements.

The end goal of performing fundamental analysis is to produce a value that we can compare with the security's current price, with the aim of figuring out what sort of position to take with that security (underpriced = buy, overpriced = sell or short).

## **Modern Portfolio Theory (MPT)**

We use Modern Portfolio Theory to help select the funds we use in your account.

Modern portfolio theory tries to understand the market as a whole, rather than looking for what makes each investment opportunity unique. Investments are described statistically, in terms of their expected long-term return rate and their expected short-term volatility. The volatility is equated with "risk," measuring how much worse than average an investment's bad years are likely to be. The end goal is to identify your acceptable level of risk tolerance, and then to find a portfolio with the maximum expected return for that level of risk.

## **Technical Analysis**

Technical Analysis is a technique that attempts to determine a security's value by developing models and trading rules based upon price and volume transformation. Technical analysis assumes that a market's price reflects all relevant information so the analysis focuses on the history of a security's trading behavior rather than external drivers such as economic, fundamental and news events. The practice of technical analysis incorporates the importance of understanding how market participants perceive and act upon relevant information rather than focusing on the information itself. Ultimately, technical analysts develop trading models and rules by evaluating factors such as market trends, market participant behaviors, supply and demand and pricing patterns and correlations.

As with other types of analysis, the predictive nature of technical analysis can vary greatly; models and rules are often modified and updated as new patterns and behaviors develop. Past performance is not an indicator of future return.

## **Economic Analysis and Stress Testing**

Stress testing is a risk management tool and analysis used to simulate an economic crisis and determine if this event could impact a client's assets. By implementing a stress test, we are able to identify potential worst-case scenarios in order to manage a client's exposure to risk. Based on the results of stress testing, we can take strategic actions such as adjusting economic capital levels or adjusting portfolio mix, which might result in enhanced economic returns.

## **Cyclical Analysis**

While we do not attempt to time the market, we may use cyclical analysis in conjunction with other strategies to help determine if shifts are required in your investment strategies depending upon long and short-term trends in financial markets and the performance of the overall national and global economy.

## **Charting Analysis**

Charting analysis is a method utilized to perform analysis and forecasting of the stock market or commodity market prices and trends. Some of the charts that are used for the analysis are bar charts, point-and-figure charts and candlestick charts. The charts are used to plot factors such as average price movement, highs and lows of prices, open interest, settlement prices and volume trading.

As with other types of analysis, the predictive nature of charting analysis can vary greatly; models and rules are often modified and updated as new patterns and behaviors develop. Past performance is not an indicator of future returns.

## **Investment Strategies**

Please refer to the ADV Part 2A of your independent manager for a description of the investment strategies they will utilize.

## **Risk of Loss**

We cannot guarantee our analysis methods will yield a return. In fact, a loss of principal is always a risk. Investing in securities involves a risk of loss that you should be prepared to bear. You need to understand that investment decisions made for your account by us are subject to various market, currency, economic, political and business risks. The investment decisions we make for you will not always be profitable nor can we guarantee any level of performance.

A list of all risks associated with the strategies, products and methodology we offer are listed below:

### ***Bond Fund Risk***

Bond funds generally have higher risks than money market funds, largely because they typically pursue strategies aimed at producing higher yields of the risks associated with bond funds include:

- **Call Risk** - The possibility that falling interest rates will cause a bond issuer to redeem—or call—its high-yielding bond before the bond's maturity date.
- **Credit Risk** — the possibility that companies or other issuers whose bonds are owned by the fund may fail to pay their debts (including the debt owed to holders of their bonds). Credit risk is less of a factor for bond funds that invest in insured bonds or U.S. Treasury bonds. By contrast, those that invest in the bonds of companies with poor credit ratings generally will be subject to higher risk.
- **Interest Rate Risk** — the risk that the market value of the bonds will go down when interest rates go up. Because of this, you can lose money in any bond fund, including those that invest only in insured bonds or Treasury bonds.
- **Prepayment Risk** — the chance that a bond will be paid off early. For example, if interest rates fall, a bond issuer may decide to pay off (or "retire") its debt and issue new bonds that pay a lower rate. When this happens, the fund may not be able to reinvest the proceeds in an investment with as high a return or yield.

### ***Fundamental Analysis Risk***

Fundamental analysis, when used in isolation, has a number of risks:

- There are an infinite number of factors that can affect the earnings of a company, and its stock price, over time. These can include economic, political and social factors, in addition to the various company statistics.
- The data used may be out of date.
- It is difficult to give appropriate weightings to the factors.
- It assumes that the analyst is competent.



- It ignores the influence of random events such as oil spills, product defects being exposed, and acts of God and so on.

### ***Modern Portfolio Theory (MPT) Risk***

Modern Portfolio Theory tries to understand the market as a whole and measure market risk in an attempt to reduce the inherent risks of investing in the market. However, with every financial investment strategy there is a risk of a loss of principal. Not every investment decision will be profitable, and there can be no guarantee of any level of performance.

### ***Cyclical Analysis Risk***

Looking at market cycles in conjunction with other investment strategies can be useful when making investment decisions. However, market cycles are not always predictable. Each financial investment strategy has benefits and risks. Not every investment decision will be profitable, and there can be no guarantee of any level of performance.

### ***Exchange Traded Fund ("ETF") Risk***

Most ETFs are passively managed investment companies whose shares are purchased and sold on a securities exchange. An ETF represents a portfolio of securities designed to track a particular market segment or index. ETFs are subject to the following risks that do not apply to conventional funds:

- The market price of the ETF's shares may trade at a premium or a discount to their net asset value;
- An active trading market for an ETF's shares may not develop or be maintained; and
- There is no assurance that the requirements of the exchange necessary to maintain the listing of an ETF will continue to be met or remain unchanged

### ***Mutual Funds Risk***

The following is a list of some general risks associated with investing in mutual funds.

- Country Risk - The possibility that political events (a war, national elections), financial problems (rising inflation, government default), or natural disasters (an earthquake, a poor harvest) will weaken a country's economy and cause investments in that country to decline.
- Currency Risk - The possibility that returns could be reduced for Americans investing in foreign securities because of a rise in the value of the U.S. dollar against foreign currencies. Also called exchange-rate risk.
- Income Risk - The possibility that a fixed-income fund's dividends will decline as a result of falling overall interest rates.
- Industry Risk - The possibility that a group of stocks in a single industry will decline in price due to developments in that industry.
- Inflation Risk - The possibility that increases in the cost of living will reduce or eliminate a fund's real inflation-adjusted returns.

- **Manager Risk** -The possibility that an actively managed mutual fund's investment adviser will fail to execute the fund's investment strategy effectively resulting in the failure of stated objectives.
- **Market Risk** -The possibility that stock fund or bond fund prices overall will decline over short or even extended periods. Stock and bond markets tend to move in cycles, with periods when prices rise and other periods when prices fall.
- **Principal Risk** -The possibility that an investment will go down in value, or "lose money," from the original or invested amount.

### ***Stock Fund Risk***

Overall "market risk" poses the greatest potential danger for investors in stocks funds. Stock prices can fluctuate for a broad range of reasons, such as the overall strength of the economy or demand for particular products or services.

### ***Technical Analysis risk***

- Technical analysis is derived from the study of market participant behavior and its efficacy is a matter of controversy.
- Methods vary greatly and can be highly subjective; different technical analysts can sometimes make contradictory predictions from the same data.
- Models and rules can incur sufficiently high transaction costs.

### ***Overall Risks***

Clients need to remember that past performance is no guarantee of future results. All funds carry some level of risk. You may lose some or all of the money you invest, including your principal, because the securities held by a fund goes up and down in value. Dividend or interest payments may also fluctuate, or stop completely, as market conditions change.

Before you invest, be sure to read a fund's prospectus and shareholder reports to learn about its investment strategy and the potential risks. Funds with higher rates of return may take risks that are beyond your comfort level and are inconsistent with your financial goals.

While past performance does not necessarily predict future returns, it can tell you how volatile (or stable) a fund has been over a period of time. Generally, the more volatile a fund, the higher the investment risk. If you'll need your money to meet a financial goal in the near-term, you probably can't afford the risk of investing in a fund with a volatile history because you will not have enough time to ride out any declines in the stock market.

## **Item 9 – Disciplinary Information**

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On October 22, 2021, a disciplinary order was agreed to and entered by the Texas State Securities regarding Joseph Hopkins and Joseph Hopkins & Associates, LLC. In or around May of 2021, Joseph Hopkins referred an alternative investment which he was not approved to recommend, resulting in his voluntary resignation from my RIA. Pursuant to the Order and the Undertaking incorporated therein by

reference, Mr. Hopkins agreed to an administrative fine. Neither Joseph Hopkins & Associates, LLC, nor any representative thereof, shall refer the purchase of any alternative investment to any person or company, nor shall Joseph Hopkins & Associates, LLC, nor any representative thereof refer any client or prospective client to any investment adviser that acts as an investment adviser to any alternative investment. Background is available on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 10 – Other Financial Industry Activities and Affiliations**

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Neither Mission Retirement nor any of its management persons are registered as a broker-dealer or registered as a representative of a broker-dealer, nor does it have any pending application to register. In addition, neither Mission Retirement nor its management persons are affiliated with any broker-dealer.

Mission Retirement and its management persons are not registering as a commodity pool operator, futures commission merchant, or commodity trading advisor.

### **Other Financial Industry Affiliations**

Joseph Hopkins may recommend insurance products and may also, as an independent insurance agent, sell those recommended insurance products to clients. When such recommendations or sales are made, a conflict of interest exists as the insurance licensed IARs earn insurance commissions for the sale of those products, which may create an incentive to recommend such products. We require that all IARs disclose this conflict of interest when such recommendations are made. Also, we require IARs to disclose that clients may purchase recommended insurance products from other insurance agents not affiliated with us. This activity began in 1980 and accounts for five hours per month. .

### **Selection of Other Advisers**

Mission Retirement will be compensated by the third-party manager(s) from the advisory fees collected from the client. Details of these fees are/will be described in Item 5 – Fees and Compensation. This causes a conflict of interest in recommending certain third-party managers since we may receive compensation for referring clients to these vendors. In order to mitigate this conflict of interest, we require all IARs to inform the client that they are under no obligation to implement any recommendations made by us or the third-party manager.

## **Item 11 – Code of Ethics, Participation or Interest in Client Accounts and Personal Trading**

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### **General Information**

We have adopted a Code of Ethics for all IAR's of the firm describing its high standards of business conduct, and fiduciary duty to you, our client. The Code of Ethics includes provisions relating to the confidentiality of client information, a prohibition on insider trading, a prohibition of rumor mongering, restrictions on the acceptance of significant gifts, the reporting of certain gifts and business

entertainment items, and personal securities trading procedures. All of our IAR's must acknowledge the terms of the Code of Ethics annually, or as amended.

## **Participation or Interest in Client Accounts**

Our Compliance policies and procedures prohibit anyone associated with Mission Retirement from having an interest in a client account or participating in the profits of a client's account without the approval of the CCO.

The following acts are prohibited:

- Employing any device, scheme or artifice to defraud
- Making any untrue statement of a material fact
- Omitting to state a material fact necessary in order to make a statement, in light of the circumstances under which it is made, not misleading
- Engaging in any fraudulent or deceitful act, practice or course of business
- Engaging in any manipulative practices

Clients and prospective clients may request a copy of the firm's Code of Ethics by contacting the CCO.

## **Personal Trading**

We may recommend securities to you that we will purchase for our own accounts. We may trade securities in our account that we have recommended to you as long as we place our orders after your orders. This policy is meant to prevent us from benefiting as a result of transactions placed on behalf of advisory accounts.

Neither Mission Retirement nor any of its related persons recommend securities (or other investment products) to advisory clients in which we or any related person has some other proprietary (ownership) interest, other than those mentioned above.

Certain affiliated accounts may trade in the same securities with your accounts on an aggregated basis when consistent with our obligation of best execution. When trades are aggregated, all parties will share the costs in proportion to their investment. We will retain records of the trade Order (specifying each participating account) and its allocation. Completed Orders will be allocated as specified in the initial trade order. Partially filled Orders will be allocated on a pro rata basis. Any exceptions will be explained on the Order.

Mission Retirement has a personal securities transaction policy in place to monitor the personal securities transactions and securities holdings of "Access Persons". The policy requires that an Access Person of the firm provide the Chief Compliance Officer or his/her designee with a written report of their current securities holdings within ten (10) days after becoming an Access Person. Additionally, each Access Person must provide the Chief Compliance Officer or his/her designee with a written report of the Access Person's current securities holdings at least once each twelve (12) month period thereafter on a date the Adviser selects; provided, however that at any time that the Adviser has only one Access Person, he or she shall not be required to submit any securities report described above.

We have established the following restrictions in order to ensure our fiduciary responsibilities regarding insider trading are met:

- No securities for our personal portfolio(s) shall be bought or sold where this decision is substantially derived, in whole or in part, from the role of IARs of Mission Retirement, unless the information is also available to the investing public on reasonable inquiry. In no case, shall we put our own interests ahead of yours.

## **Privacy Statement**

We are committed to safeguarding your confidential information and hold all personal information provided to us in the strictest confidence. These records include all personal information that we collect from you or receive from other firms in connection with any of the financial services they provide. We also require other firms with whom we deal with to restrict the use of your information. Our Privacy Policy is available upon request.

## **Conflicts of Interest**

Mission Retirement's IARs may employ the same strategy for their personal investment accounts as it does for its clients. However, IARs may not place their orders in a way to benefit from the purchase or sale of a security.

We act in a fiduciary capacity. If a conflict of interest arises between us and you, we shall make every effort to resolve the conflict in your favor. Conflicts of interest may also arise in the allocation of investment opportunities among the accounts that we advise. We will seek to allocate investment opportunities according to what we believe is appropriate for each account. We strive to do what is equitable and in the best interests of all the accounts we advise.

## **Item 12 – Brokerage Practices**

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### **Custodians**

Mission retirement has no custodial arrangements as all assets are managed through third-party managers. Please refer to the ADV part 2A of the third-party manager for details regarding your custodian.

### **Soft Dollars**

We do not receive any soft dollars from broker dealers, custodians or third-party money managers.

### **Best Execution**

We have an obligation to seek best execution for you. In seeking best execution, the determinative factor is not the lowest possible commission cost but whether the transaction represents the best qualitative execution, taking into consideration the full range of a broker-dealer's services, including the value of research provided, execution capability, commission rates, reputation and responsiveness. However, your custodian shall be selected by the independent manager.

## **Brokerage for Client Referrals**

We do not take into consideration whether or not we will receive client referrals from the broker-dealer or third-party.

## **Directed Brokerage**

We do not permit directed brokerage. We will require you to use the custodian selected by your independent manager.

## **Trading**

Transactions placed in an asset management account by a third-party manager will be executed through their broker-dealer or custodian. In determining best execution for these transactions, the third-party manager is looking at whether the transaction represents the best qualitative execution, taking into consideration the full range of a broker-dealer's services, including the value of research provided, execution capability, commission rates, and responsiveness. While they look for competitive commission rates, they may not obtain the lowest possible commission rates for account transactions. The aggregation and allocation practices of mutual funds and third-party managers that we recommend to you are disclosed in the respective mutual fund prospectuses and third-party manager disclosure documents which will be provided to you.

## **Item 13 – Review of Accounts**

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### **Reviews**

#### **Discretionary Portfolio Services**

Reviews are conducted at least annually or as agreed to by us. Reviews will be conducted by our Chief Compliance Officer, Joseph Hopkins. You may request more frequent reviews and may set thresholds for triggering events that would cause a review to take place. Generally, we will monitor for changes and shifts in the economy, changes to the management and structure of a mutual fund or company in which client assets are invested, and market shifts and corrections.

### **Reports**

We do not provide any additional statements to clients; the only statements clients will receive are those provided by the custodian(s).

## **Item 14 – Client Referrals and Other Compensation**

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We may receive economic benefit from someone who is not a client for providing investment advice or other advisory services to our clients. Mission Retirement will be compensated by the third-party manager(s) from the advisory fees collected from the client. This may cause a conflict of interest in recommending certain third-party managers since we may receive compensation for referring clients to these vendors. In order to mitigate this conflict of interest, we require all IARs to inform the client that they are under no obligation to implement any recommendations made by us or the third-party manager.

## Item 15 – Custody

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We do not have physical custody of any accounts or assets. However, we may be deemed to have custody of your account(s) if we have the ability to deduct your advisory fees from the custodian. We use Fidelity Investments, Inc. as the custodian and/or broker-dealer for all your accounts. You should receive at least quarterly statements from the broker-dealer or custodian that holds and maintains your investment assets. We urge you to carefully review such statements.

We do not debit the client fees directly from your advisory account. We send information to your custodian to debit your fees and to pay them to us. You authorized the custodian to pay us directly at the onset of the relationship.

### Standing Letters of Authorization

Mission Retirement also has custody due to clients giving the Firm limited power of attorney in a standing letter of authorization (“SLOA”) to disburse funds to one or more third parties as specifically designated by the client. In such circumstances, the Firm will implement the steps in the SEC’s no-action letter on February 21, 2017 which includes (in summary):

- i) client will provide instruction for the SLOA to the custodian;
- ii) client will authorize the Firm to direct transfers to the specific third party;
- iii) the custodian will perform appropriate verification of the instruction and provide a transfer of funds notice to the client promptly after each transfer;
- iv) the client will have the ability to terminate or change the instruction;
- v) the Firm will have no authority or ability to designate or change the identity or any information about the third party;
- vi) the Firm will keep records showing that the third party is not a related party of the Firm or located at the same address as the Firm; and
- vii) the custodian will send the client an initial and annual notice confirming the SLOA instructions.

## Item 16 – Investment Discretion

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We manage assets on a discretionary basis. If you provide discretion authority, which will be evidenced via the written, discretionary agreement between the client and the Adviser, we will have the authority to determine the following without your consent:

- Securities to be bought or sold for your account
- Amount of securities to be bought or sold for your account

In all cases this discretion is exercised in a manner consistent with your stated investment objectives for your account and in accordance with any restrictions placed on the account(s).

When active asset management services are provided on a discretionary basis the client will enter into a separate custodial agreement with the custodian. The custodian agreement will include a limited power of attorney to trade in the client's account(s) which authorizes the custodian to take instructions from us regarding all investment decisions for your account.

## **Item 17 – Voting Client Securities**

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As a matter of firm policy and practice, we do not have any authority to and do not vote proxies on behalf of advisory clients. You retain the responsibility for receiving and voting proxies for any and all securities maintained in your portfolios. We may provide advice to you regarding your voting of proxies. The custodian will forward you copies of all proxies and shareholder communications relating to your account assets.

## **Item 18 – Financial Information**

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We are required to provide you with certain financial information or disclosures about our financial condition. We have no financial commitment that would impair our ability to meet any contractual and fiduciary commitments to you, our client. We have not been the subject of any bankruptcy proceedings. In no event shall we charge advisory fees that are both in excess of five hundred dollars and more than six months in advance of advisory services rendered.

## **Item 19 – Requirements for State Registered Advisers**

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### **Principals**

There is one principal of Mission Retirement, Joseph Hopkins. He is the Managing Member and was born in 1956. His education information, business background, and other business activities can be found in the Form ADV Part 2B Brochure Supplement below.

### **Performance Fees**

We do not charge a performance-based fee (fees based on a share of capital gains on, or capital appreciation of, the assets of a client) for our normal asset management accounts.

### **Disclosable Events**

On October 22, 2021, a disciplinary order was agreed to and entered by the Texas State Securities regarding Joseph Hopkins and Joseph Hopkins & Associates, LLC. In or around May of 2021, Joseph Hopkins referred an alternative investment which he was not approved to recommend, resulting in his voluntary resignation from RIA. Pursuant to the Order and the Undertaking incorporated therein by reference, Mr. Hopkins agreed to an administrative fine. Neither Joseph Hopkins & Associates, LLC, nor any representative thereof, shall refer the purchase of any alternative investment to any person or company, nor shall Joseph Hopkins & Associates, LLC, nor any representative thereof refer any client or



prospective client to any investment adviser that acts as an investment adviser to any alternative investment. Background is available on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

### **Other Relationships**

Neither Mission Retirement nor Joseph Hopkins have any relationship with any issuer of securities.

## **ADV Part 2B Brochure Supplement – Joseph W. Hopkins**

### **Item 1 – Cover Page**

Joseph W. Hopkins

CRD 1140561

Joseph Hopkins & Associates, LLC

11619 Spring Cypress Road, Ste. B

Tomball, TX 77377

(832) 559-8777

March 18, 2025

This Brochure supplement provides information about Joseph Hopkins and supplements the Mission Retirement (“Mission Retirement”) Brochure. You should have received a copy of that Brochure. Please contact Mr. Hopkins if you did not receive the Brochure or if you have any questions about the contents of this supplement.

Additional information about Joseph Hopkins, CRD 1140561 is available on the SEC’s website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## **Item 2 – Educational Background and Business Experience**

Full Legal Name: Joseph William Hopkins

Year of Birth: 1956

### **Education**

Associates in Arts

Tarrant County Jr. College, Fort Worth, Texas

Bachelor of Science

University of Texas at Arlington, Arlington, Texas

### **Business History**

October 2021 - Present                      Owner at Mission Retirement

September 2018 – June 2021      Investment Adviser Representative at AE Wealth Management, LLC

March 2010 – September 2018   Investment Adviser Representative Global Financial Private Capital

## **Item 3 – Disciplinary History**

As disclosed above, a disciplinary order was agreed to and entered by the Texas State Securities regarding Joseph Hopkins and Joseph Hopkins & Associates, LLC. In or around May of 2021, Joseph Hopkins referred an alternative investment which he was not approved to recommend, resulting in his voluntary resignation from RIA. Pursuant to the Order and the Undertaking incorporated therein by reference, Mr. Hopkins agreed to an administrative fine. Neither Joseph Hopkins & Associates, LLC, nor any representative thereof, shall refer the purchase of any alternative investment to any person or company, nor shall Joseph Hopkins & Associates, LLC, nor any representative thereof refer any client or prospective client to any investment adviser that acts as an investment adviser to any alternative investment.

Information regarding Mr. Hopkins can be found on [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov)

## **Item 4 – Other Business Activities**

As noted in Item 10 “Other Financial Industry Activities and Affiliations” above, Joseph Hopkins may recommend insurance products and may also, as an independent insurance agent, sell those recommended insurance products to clients. The sale of these products accounts for approximately 5 hours per month. When such recommendations or sales are made, a conflict of interest exists as the insurance licensed IARs earn insurance commissions for the sale of those products, which may create an incentive to recommend such products. We require that all IARs disclose this conflict of interest when such recommendations are made. Also, we require IARs to disclose that clients may purchase recommended insurance products from other insurance agents not affiliated with us.

## **Item 5 – Additional Compensation**

Joseph Hopkins may receive additional compensation from sales of insurance products. As disclosed above, this creates a conflict of interest as the possibility of receiving additional compensation incentivizes Mr. Hopkins to recommend these products. We require that all IARs disclose this conflict of

interest when such recommendations are made. Also, we require IARs to disclose that clients may purchase recommended insurance products from other insurance agents not affiliated with us.

**Item 6 – Supervision**

Joseph Hopkins is the CCO and performs all supervisory duties for his firm.

**Item 7 – Requirements for State-Registered Advisers**

Joseph Hopkins has no reportable events to disclose here which have not already been disclosed in Item 3.